

Market Insights

FIRST
QUARTER
2019



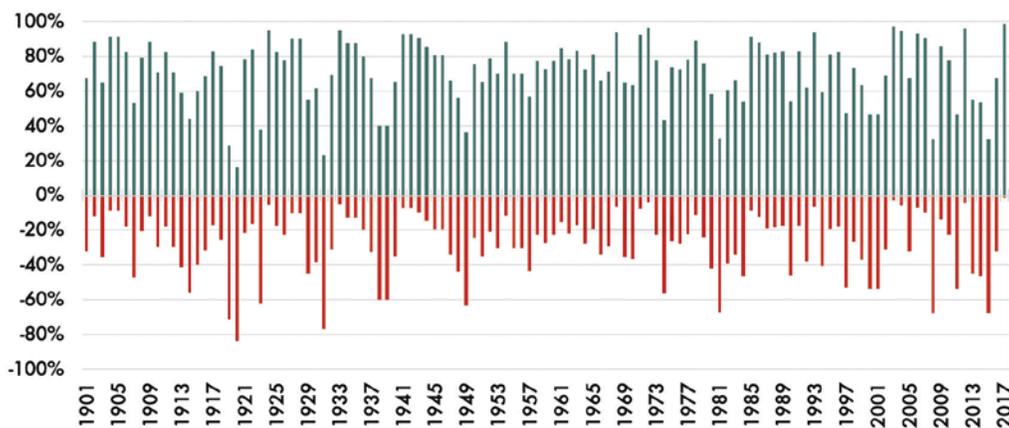
WhittierTrust
INVESTMENT & WEALTH MANAGEMENT

GROWTH SCARE... OR A RECESSION?

As we embark on 2019, investors are still in a daze after a challenging few weeks in the global stock markets. Volatility picked up in early 2018, subsided in the middle of the year and then reached almost unprecedented levels in the fourth quarter. The number of outsized daily and intraday moves in December shot up dramatically and approached all-time highs.

As a result, the S&P 500, Dow Jones Industrial Average and the Nasdaq indexes all experienced declines of more than -20% from their *intraday highs* of 2018. The S&P 500 index barely avoided the technical definition of a bear market

Figure 1: Asset Class Performance by Year



Source: Deutsche Bank ■ % of Asset Classes w/ Positive Returns ■ % of Asset Classes w/ Negative Returns

with a -19.8% decline using *closing prices*, which preserves its bull market run by just about a whisker. Almost all other equity indexes did fall into a bear market using closing prices and the recent pain and angst certainly resembled the experience of bear markets.

The December decline was especially swift and staggering. U.S. stocks fell by more than -10% in less than ten trading days through Christmas Eve. Many market participants were surprised to see this unfold without the types of excesses and imbalances seen in prior periods of market stress.

Even as prices recovered after Christmas and into the New Year, stocks finished 2018 with their worst annual performance since the Global Financial Crisis. The S&P 500 index was down -4.4%, the Russell 2000 index of smaller companies fell -11.0% and foreign stocks fared even worse. *Figure 1* shows how almost all asset classes experienced negative returns in 2018.

We examine the drivers of the recent sell-off to understand the broader concerns ailing the market. We go on to separate the perception of these risks from the likely reality of their outcomes in forming our 2019 market outlook.

“The number of outsized daily and intraday moves in December shot up dramatically and approached all-time highs.”

LOCATIONS

Whittier Trust Company
LOS ANGELES
1600 Huntington Drive
South Pasadena, CA 91030
626.441.5111

ORANGE COUNTY
4695 MacArthur Court, Suite 1500
Newport Beach, CA 92660
949.216.2200

SAN FRANCISCO
505 Montgomery Street, Suite 1200
San Francisco, CA 94111
415.283.1850

The Whittier Trust Company
of Nevada, Inc.
RENO
100 W. Liberty Street, Suite 890
Reno, NV 89501
775.686.5400

SEATTLE
520 Pike Street, Suite 1415
Seattle, WA 98101
206.332.0836

PORTLAND
111 S.W. Fifth Avenue, Suite 3150
Portland, OR 97204
503.444.3428

“The market has been preoccupied with a couple of key risks for the last several months – a slowdown in global growth and the prospect of a policy mistake by the Fed and other central banks.”

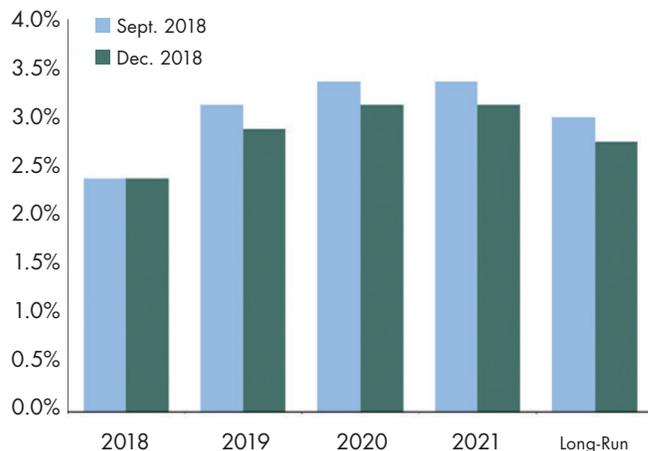
THE DECEMBER SWOON

The market has been preoccupied with a couple of key risks for the last several months—a slowdown in global growth and the prospect of a policy mistake by the Fed and other central banks.

We wrote last quarter about the “Decoupling of Global Growth” to highlight the divergence between weakness in foreign economies and strength in the U.S. economy. Investors latched on to this theme in real earnest in the fourth quarter as they extrapolated the decoupling of growth into not just a synchronized slowdown... but all the way to an outright global recession. At the same time, there was a growing perception that central banks, and the Fed in particular, would blunder into a recession with a rigid stance on tightening despite this slowdown.

The most punitive market damage occurred over a 3½-day period from mid-day on December 19 to Christmas Eve. The impetus for the meltdown came from a less-dovish-than-expected announcement from the Fed and was further exacerbated by uncertainty in Washington.

Figure 2: Interest Rates Projected by the Fed



Source: Federal Reserve Board, Bloomberg

Figure 2 summarizes the December dot-plot to show the Fed’s two projected rate hikes in 2019 and then one more in 2020.

The Fed

The Fed hiked rates as expected by 0.25% on December 19. However, their latest “dot-plot” projections implied a median 2019 forecast for two more rate hikes. The narrative from the Fed also made reference to a “pre-set” course of action for the unwinding of its balance sheet. The combination of further monetary tightening and a rigid commitment to quantitative tightening for the balance sheet tipped investor concerns of a slowdown into fears of a recession.

Figure 3: Market Pricing of Fed Funds Rates



Source: Federal Reserve Board, Bloomberg

Figure 3 contrasts how different market expectations were relative to Fed projections. Data from the futures market indicated that there would be no more rate hikes until December 2019 with the Fed funds rate expected to hold steady at the current 2.4% level. And for 2020, the market was even pricing in a rate cut with its expectation of a 2.2% Fed funds rate.

Figures 2 and 3 best capture the divergence between the Fed’s position in December and market expectations at the time.

The market’s conviction in December that the Fed would indeed commit a policy mistake was a major factor in the subsequent carnage.

“We believe that we will avoid both an economic and earnings recession in 2019.”

Washington

At the same time, confusion and chaos from Washington exacerbated the situation. The White House and Senate Democrats failed to find a resolution on the budget ceiling and triggered a partial shutdown of the U.S. government on December 22. The resignation of the Secretary of Defense, James Mattis, on the heels of the administration’s decision to pull troops out of Syria added to the sense of uncertainty in Washington.

The markets were also spooked by swirling rumors of the potential removal of the Fed Chairman by political decree. And, in the midst of these new developments, investors continued to worry about the impact of the ongoing trade war with China.

We next examine the true scope of these risks to form our outlook for 2019.

LOOKING AHEAD

We offer our perspectives on the likely trajectory of growth and monetary policy in the U.S. We also take a look at equity valuations to see if they may offer any support levels for the stock market.

Economic and Earnings Growth

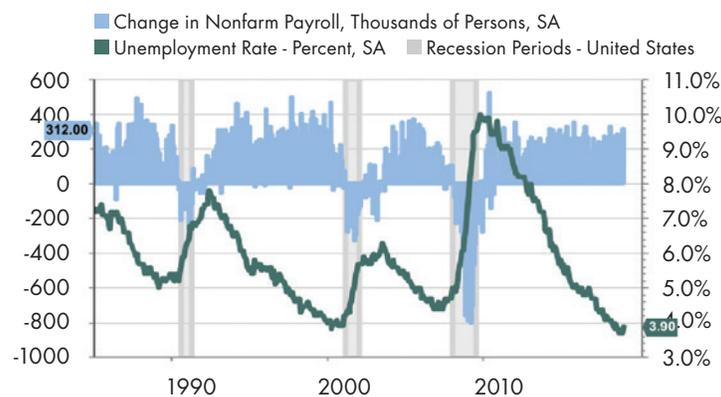
The sharp declines in stock prices and bond yields from December were likely pricing in an imminent economic and earnings recession. During the fourth quarter selloff, expectations for 2019 earnings growth had declined steadily from around 10% to just above 7%. However, the forward S&P 500 P/E of 13.5 times on Christmas Eve and the attendant 10-year Treasury bond yield of 2.6% seemed more reflective of a recession and negative earnings growth.

We believe that we will avoid both an economic and earnings recession in 2019.

Our cautious optimism is based on two key factors. We believe the global trade war, which has played an important role in the global slowdown, will get resolved without inflicting lasting damage. And while we acknowledge that economic and earnings growth will be slower in 2019 than it was in 2018, we hold out a modestly positive outlook for both the U.S economy and corporate profits.

The U.S. economy is more dependent on domestic consumption than it is on exports or investments. A big positive for the U.S. economy remains the health of the U.S. consumer. The labor market in the U.S. is still strong as seen in *Figure 4*.

Figure 4: A Strong Labor Market



Source: Bureau of Labor Statistics, FactSet

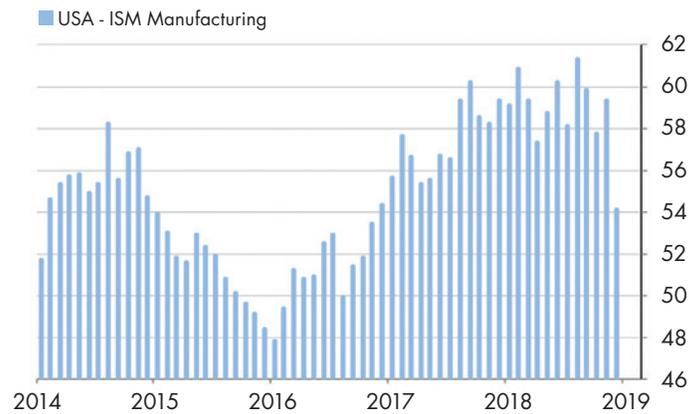
More than 300,000 jobs were created in December alone and prior estimates for the fourth quarter were revised higher. The labor force participation rate grew as well, which creates a welcome element of slack in an otherwise tight labor market. Average hourly earnings are nicely higher at 3.2%—a level which should promote consumer spending without unleashing excessive wage inflation.

We understand that employment is generally viewed as a lagging or coincident indicator and that a lot of the recent focus has been on forward-looking surveys of economic activity. On this topic, global Manufacturing Purchasing Managers Indexes (“PMI”) have attracted a lot of attention. China’s Manufacturing PMI has continued to gradually decline. And a sharp decline in the U.S. Manufacturing PMI, seen in *Figure 5 (next page)*, alarmed investors in early January.

U.S. Manufacturing PMI fell from 59.3 in November to 54.1 in December. In isolation, it can easily be viewed as an alarming

“We believe the Fed will be more accommodative going forward than markets have expected.”

Figure 5: Manufacturing Purchasing Managers Index



Source: Institute for Supply Management

drop. However, we offer the following context in which to interpret both the decline and the current level of the index.

- PMI readings of around 60 are rare to find and hard to sustain. To the extent that a slowdown in the U.S. economy was expected from the unsustainable 4+% level of the second quarter, a decline comes as no surprise.
- Manufacturing activity in prior months had been artificially boosted to preempt the projected increase in tariffs from January 1, 2019.
- The U.S. economy is more oriented to the service sector and less dependent on manufacturing. The equivalent U.S. Services PMI for December was a healthy 57.6.
- The composite PMI which averages the Manufacturing and Services components is measured at 55.9. This forward gauge of economic activity is healthy, well above 50 which is the threshold for expansion and historically correlates to real GDP growth of 2% or above.

Monetary Policy

We have long held the view that the Fed would remain data-dependent as the global economies adjusted to the fallout from the global trade war and a flattening of yield curves all around the world. It was inconceivable to us that the Fed would undertake any rate hike that actually inverted the U.S. yield curve.

We felt that the fears of a policy mistake that the market priced in during December were exaggerated and unlikely to materialize. Our views gained more credence during Chairman Powell’s first public appearance on January 4 after the FOMC meeting. He articulated a new policy position of patience and flexibility, indicated that the Fed was listening to the markets and reiterated that there was no “pre-set” course of action for either interest rates or the Fed balance sheet. His remarks provided a major lift to the markets as their worst fears on this front were alleviated.

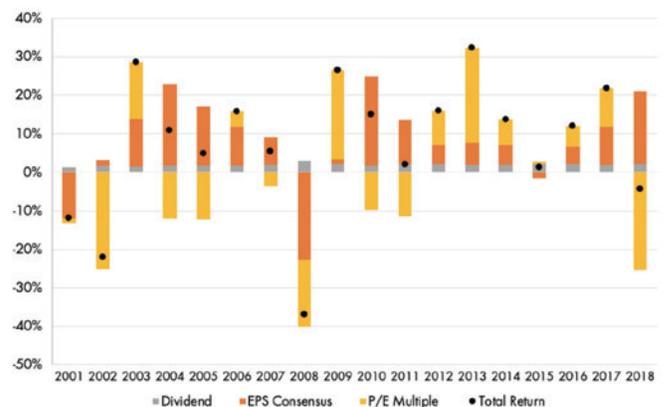
We believe the Fed will be more accommodative going forward than markets have expected.

Valuations

2018 was one of the rare years where earnings growth was strong and yet the stock market was down. As *Figure 6* shows, a big detractor from returns was the compression in P/E multiples.

Figure 7 (next page) further highlights the decline in the forward S&P 500 P/E from 18.6x to 14.4x by the end of 2018.

Figure 6: Attribution of Stock Returns



Source: FactSet

Barring a recession, we view this to be an attractive entry point into stocks. As long as we end up with modest economic and earnings growth, U.S. stocks appear to be undervalued for the first time in many years.

“We believe equity valuations are attractive – we maintain an overweight to stocks in our asset allocation.”

Figure 7: Forward P/E for the S&P 500 Index



Source: J.P. Morgan, FactSet

In addition to the prospects of a reasonably healthy U.S. economy, we also observe that the Fed’s more recent dovish position may lead to some weakness in the U.S. dollar. Since nearly 40% of S&P 500 revenues are generated overseas, any weakness in the dollar bodes well for profits at multinational companies.

SUMMARY

It is natural for investors to cast doubts on even well-designed investment strategies in the face of extreme volatility, sharp price declines and overall uncertainty. Despite these distractions, we believe it is best for long-term investors to stay the course in these turbulent markets for the following reasons.

- While slower than 2018, economic and earnings growth will likely be modestly positive to avoid a recession in 2019.
- The Fed will likely be more accommodative than markets are pricing.
- Equity valuations are more attractive.

We maintain the overweight to equities in our asset allocation and look for opportunities to add high-quality securities at better valuations.

WHITTIER TRUST COMPANY | **Los Angeles** 1600 Huntington Drive, South Pasadena, CA 91030 626.441.5111 | **Orange County** 4695 MacArthur Court, Suite 1500, Newport Beach, CA 92660 949.216.2200 | **San Francisco** 505 Montgomery Street, Suite 1200, San Francisco, CA 94111 415.283.1850

THE WHITTIER TRUST COMPANY OF NEVADA, INC. | **Reno** 100 W. Liberty Street, Suite 890, Reno, NV 89501 775.686.5400 | **Seattle** 520 Pike Street, Suite 1415, Seattle, WA 98101 206.332.0836 | **Portland** 111 S.W. Fifth Avenue, Suite 3150, Portland, OR 97204 503.444.3428

Investment and Wealth Management Services are provided by Whittier Trust Company and The Whittier Trust Company of Nevada, Inc., state-chartered trust companies, which are wholly owned by Whittier Holdings, Inc., a closely held holding company. All of said companies are referred to herein, individually and collectively, as “Whittier”.

The views expressed by the Author are as of a particular point in time and are subject to change without notice. This document is provided for informational purposes only and is not intended, and should not be construed, as investment, tax or legal advice. Please consult your own legal and/or tax advisors in connection with financial decisions. This document does not purport to be a complete statement of approaches, which may vary due to individual factors and circumstances.

Certain information contained in this document may constitute “forward-looking statements.” No representations or warranties are made as to the accuracy or completeness of such statements, and actual events or results may differ materially from those reflected or contemplated herein. Company references are provided for illustrative purposes only and should not be construed as investment advice or a recommendation to purchase, sell or hold any security. Although the information provided is carefully reviewed, Whittier is not responsible for any direct or incidental loss resulting from applying any of the information provided. Past performance is no guarantee of future results and no investment or financial planning strategy can guarantee profit or protection against losses. These materials may not be reproduced or distributed without Whittier’s prior written consent.